



mediterranean
maritime HUB

Facility &
service support
optimised for
your business -
where you need
it, when you
need it, how you
need it.





PROVIDING NEW OPPORTUNITIES

“Malta is creating a unique, single-site, operations & supply chain support base dedicated specifically to the needs of the entire Mediterranean & North African marine, oil and gas industry.”

THE HUB OFFERS COMPANIES:

- Opportunity to do things differently & do things better
- Ability to optimise operational efficiency & organisational effectiveness
- Capability to reduce costs & mitigate risks across the full value chain
- Operational flexibility through readily accessible infrastructure
- Workforce flexibility through readily available competent personnel

MALTA OFFERS COMPANIES:

- Safe & secure operational location
- High quality civic infrastructure
- Robust legal & financial frameworks
- Supportive & enabling government

REGIONAL DESTINATION OF CHOICE

“We are not trying to recreate old style support bases that evolved to deliver what the industry wanted yesterday. We are building to a completely new model ...providing what the industry needs today and for the future.”

The Hub is committed to becoming the regional centre of excellence for critically required capabilities:

- Single site, with co-located readily accessible facilities
- Heavy lifting & handling capability (mobile and gantry)
- Extensive secure & clean undercover facilities (engineering, fabrication, storage)
- Complete high pressure and testing facility (IMR & NDT)
- Complete tubular facility (IMR & NDT)
- Full mud plant facility (bulk storage & mud supply, recovery & disposal)
- Co-located oil & gas industry training academy

The Hub is focused on ensuring client’s full operational flexibility & assurance:

- Full control over their own operations within the Hub
- Properly integrated project planning, management & execution teams
- Continuous drive to identify ways to increase efficiency & reduce costs
- Cost transparency
- ‘Open door’ verification of capability & delivery
- Full HSE, Quality & FCPA compliance



SMARTER WORKING

“The sustainable oil & gas companies of the future will be those continually seeking ways to do things differently, to do things better. The successful companies will be the ones working smartest.”

THE HUB IS PURPOSEFULLY:

- Structuring its facilities & services to help companies do existing things much better
- Actively applying proven operational best practice from other industries
- Harnessing new information technology capabilities to achieve higher efficiency and lower cost operations for the Hub itself, and for its client companies



GAME-CHANGING MODELS:

‘PIT STOP’ MAINTENANCE MODEL

Effective on-going asset “health” monitoring and proper inspections & surveys to determine actual equipment condition and specific maintenance needs / job requirements. Delivering improved operational integrity & reduced NPT through rolling maintenance programs during on-going rig operations:

- Smart Reliability Centred Maintenance ability enabled by truly Smart CBM capability
- RFID tagged equipment communicating effectively with company CMMS
- Enabling offshore SPSs & eliminating unnecessary quayside rig stop overruns
- IMR properly planned ahead & executed by integrated project maintenance teams
- ‘Pit Stop’ maintenance execution with assured safety / quality / time / cost

‘LEAN CREW’ (PERSONNEL- JUST-WHEN-NEEDED) MODEL

Company workflow and personnel requirements are becoming far more unpredictable. The ‘Lean Crew’ model enables far more efficient and cost effective management of personnel requirements:

- Reducing in-house employee head count to better align with essential / core activities
- Drawing as needed on a readily available pool of broad-skilled & multi-competent personnel
- Optimising operational flexibility & eliminating non-productive staff overhead
- Enabling operational task-led, competence-based crew provision & allocation
- Promoting rapid project-based mobilisation & demobilisation

YOUR ORGANISATION & THE HUB

“The highly prospective Mediterranean region offers excellent opportunities for companies with the requisite capacities and capabilities to grow and capture market share. Using the Hub is the fastest, simplest and most cost effective way for companies to establish regional presence and build their capability & capacity.”

The Hub welcomes equipment & service providers who can add safe, high quality capability & capacity to the Hub’s holistic supply chain offering.

It also welcomes companies of all types that are looking to benefit from the Hub’s broad slate of facilities and services.

The Hub provides an ideally situated base for whatever your company is looking to do across the Mediterranean region.



GAME-CHANGING MODELS:

‘WHITE LABEL’ MODEL

Deliberately structured Hub operational model to provide companies with total operational flexibility:

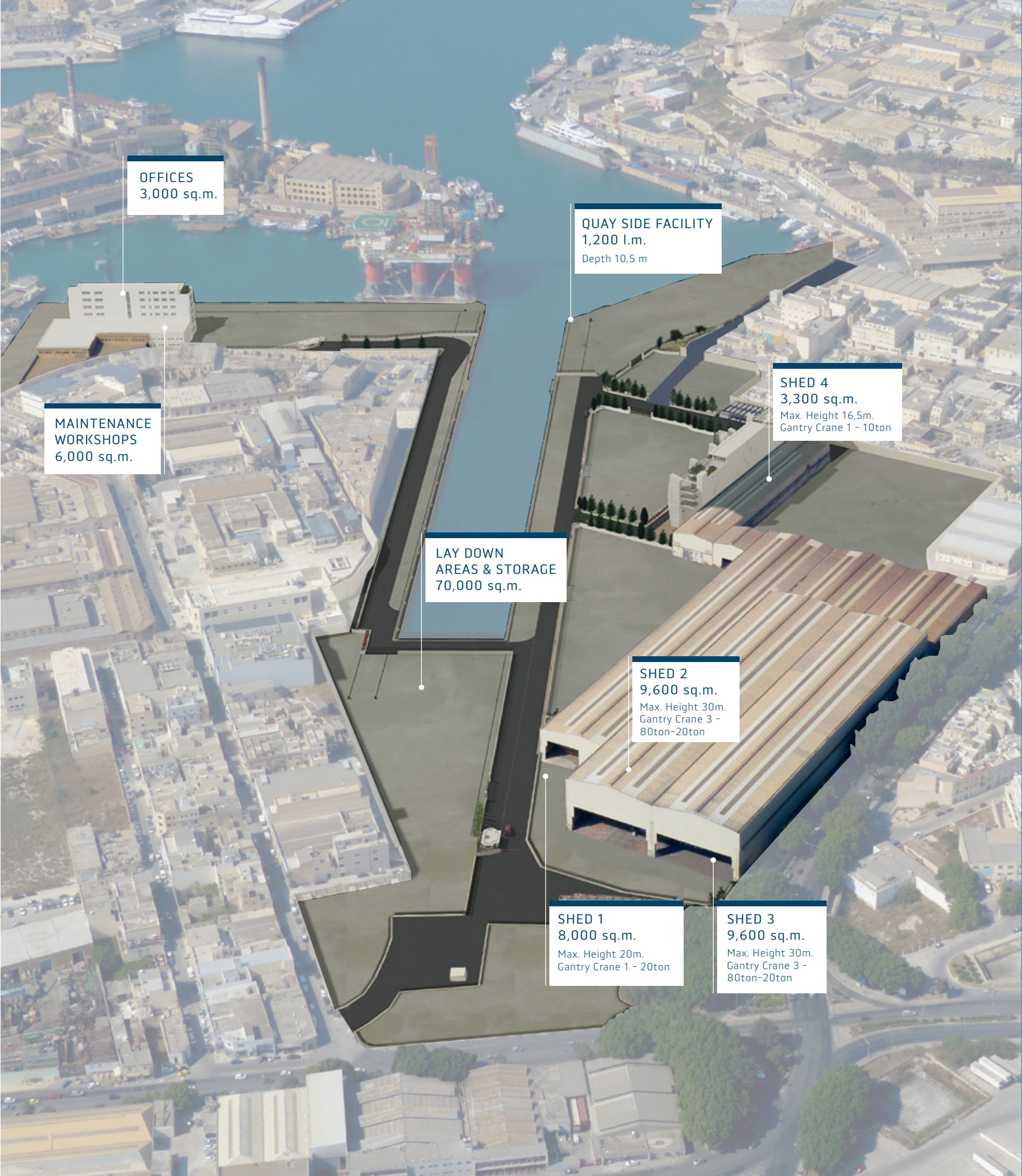
- Availability when required, for whatever purpose and in the way clients wish to use it
- Facilities & services specifically defined according to client’s actual needs
- Costs defined by client’s actual usage – only what is used, when it’s being used

‘HUB & SPOKE’ MODEL

Leveraging centralised Hub proficiencies to support enhanced regional delivery:

- Enabling the same highly efficient & cost effective delivery in local ports regionally
- Providing project or ongoing offshore (on-station) asset operational support

“The Hub is purpose-built to provide subsea, drilling, production and marine sectors with operational predictability, reliability and repeatability; achieved through consistently safe, efficient & cost effective delivery.”



FULL SERVICE PROVISION

- Regional operations & offshore support base
- Major project mobilisation & demobilisation
- Fabrication, upgrades & modifications
- Inspection, maintenance & repair
- Full supply chain provision & management
- Logistics & port services
- Training Academy & crew provision

FULL FACILITY PROVISION

- Freezone status
- Total site area: ~165,000m²
- Quaysides: 1,200 linear metres
- Engineering & fabrication: ~30,500m²
- Maintenance workshops: ~6,000m²
- Internal & external storage areas: ~70,000m²
- Office space: ~3,000m²
- Training Academy

CORPORATE DETAILS

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